

Ocean City, Maryland Chamber of Commerce

# **Advertising Opportunities**

# **Maximize Your Business Reach with Digital Advertising!**

Are you looking for ways to boost your brand's visibility and engage with a wider audience? Look no further than the Greater Ocean City Chamber of Commerce's advertising solutions. Our multi-platform options can help you effectively promote your business and reach more customers who are eager to discover the ultimate Ocean City experience!

## Email Marketing: Engage, Inform and Convert with Targeted Emails

Reach your audience in their inbox with our extensive database of members and visitors through our three email marketing channels:

- 1. Visitor Elert: Maximize your reach by featuring your events, news, and specials in a multi-topic email sent to our visitor database. Captivate tourists and attract new customers. (~19,000 subscribers).
- 2. **Member Elert:** Amplify your brand's visibility among fellow chamber members. Showcase your offerings, share updates, and strengthen your network.
- 3. Individual Eblast: An email, sent by the Greater Ocean City Chamber of Commerce, focused 100% on your message! Can be sent to visitors, members or both.

#### **Member Elert Visitor Elert Individual Eblast** OCMD Industry OCMD Industry OCMD Industry Chamber Average Chamber **Average** Chamber **Average** 43% 22% 40% 20% 38% 22% Avg Open Rate Avg Click-to-Open Rate 5.05% 2.37% 4.11% 2.25% 3.53% 2.37%

### Member & Visitor Elerts Average Open and Click-to-Open Rates:

#### Frequency

- Member elerts sent weekly
- Visitor elerts sent monthly

(2x a month April-September) to both visitors and members

\*Content due minimum one week prior to the elert send date





jill@oceancity.org

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### 3 types of advertising options within a member or visitor elert:

- 1. Listing: includes event date, brief headline, link to flyer or website with more detailed information
- 2. Leaderboard: wide, skinny ads that may appear at the top, middle or end of the appropriate section
- 3. Partner Spotlight: premium banner placement near top of elert with link to member website/event



VISITOR ELERT LISTING

 WEEKLY MEMBER ELERT
 JULY 25, 2023
 NEWS CENTER

 Member Events
 JULY 25, 2023
 NEWS CENTER

 Member Events
 JULY 25, 2023
 NEWS CENTER

 Member Events
 JULY 26, 2023
 NEWS CENTER

 Member Events
 JULY 26, 2023
 NEWS CENTER

 Member Events
 JULY 26, 2023
 NEWS CENTER

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 NEWS CENTER

#### MEMBER ELERT LEADERBOARD



#### VISITOR ELERT PARTNER SPOTLIGHT

|                   | Individual Eblast | Member Elert | Visitor Elert |
|-------------------|-------------------|--------------|---------------|
| Eblast            | \$200             |              |               |
| Listing           |                   | \$60         | \$85          |
| Leaderboard       |                   | \$90         | \$115         |
| Partner Spotlight |                   | \$115        | \$150         |



# **Advertising Opportunities**

### Website Banner Ads:

With 36,000 page views on the Chamber website each month\*, visitors are exposed to your web content and banner ad.

\*average views January-August 2023

#### Web Banner Details:

- Your banner will be displayed alongside other member banner ads and will shuffle between them
- You can alter the content of your banner to highlight different events and specials
- Your banner will be displayed on pages that are most relevant to your business description

#### **Banner Ad Specifications\***

#### 700px x 100px

\*Ad to be provided by member. OC Chamber can create ad (with one round of revisions) for \$100.



#### WEBSITE BANNER ADS

#### Cost:

| Time     | Cost    | Details   |  |
|----------|---------|---|--|
| 1 month  | \$250   | 1 web banner ad<br>1 app ad<br>1 app push notification                                      |  |
| 3 months | \$700   | <b>1 web banner ad</b><br><b>1 app ad</b><br><b>3 app push notifications</b> (1 per month)  |  |
| 6 months | \$1,250 | 1 web banner ad<br>1 app ad<br>6 app push notifications (1 per month)                       |  |
| 1 year   | \$2,300 | <b>1 web banner ad</b><br><b>1 app ad</b><br><b>12 app push notifications</b> (1 per month) |  |

# **Advertising Opportunities**

### **Kiosk:**

Our virtual kiosks provide an affordable and captivating means for companies to promote their products and services to a wide range of visitors. With two kiosks at your disposal, you can reach out to both locals and tourists, enhance your visibility, draw in new customers, and establish stronger links within the community.





### Premium Digital Package: App | kiosk | web

#### \$15,000/year

- Ongoing sponsored ad(s) in the EOC App
- Listed as Priority 1 member in the EOC App & Kiosk
- In-app and Push notifications for all specials, events, etc. (limited to 2x/month)
- 30 Second Video on Kiosk while in sleep mode
- Branded kiosk wraps
- One (1) year web banner ad
- Logo with a link to your website as a Premier Digital Sponsor

#### **\$7,500/year**

- Six (6) months of sponsored ad(s) in the EOC App
- Six (6) In-app and Push notifications for all specials, events, etc. (limited to 1x/month)
- Listed as Priority 2 member in the EOC App & Kiosk
- Six (6) months web banner ad
- Logo with a link to your website as a Digital Sponsor

#### \$3,000/year

- Three (3) months of sponsored ad(s) in the EOC App
- Three (3) In-app and Push notifications for all specials, events, etc. (limited to 1x/month)
- Listed as Priority 3 member in the EOC App & Kiosk
- Three (3) months web banner ad
- Company Name listed with a link to your website as a Digital Sponsor

**OUTDOOR KIOSK WITH WRAP**